



CASE STUDY: CITIBANK

Menemsha participated in a national RFP for Citibank branch development services. The initiative was intended to streamline the development process through partnering with those who had the ability to provide comprehensive design-build services. Menemsha's unique service offering made our team a natural fit for Citibank's initiatives, and we successfully secured a significant portion of the national program.

Menemsha's Survey Division alongside our REVIT design team was able to quickly produce construction documents expediting the review and approval process by Citibank. Menemsha's Estimating Department was able to efficiently generate unit price take-offs based on the 3D designs. We created an accelerated construction schedule for the program made available to all involved parties on our Online Project Management (OPM) system. We worked on an as-needed basis on locations throughout the country. Many of these projects had been expedited with local permitting coordination and fall under the client's Rapid Response Renovation Program.

By providing all of these services in-house, Menemsha was able to streamline and quicken the process resulting in completion of construction ahead of schedule and under budget. This success prompted Citibank to increase the number of projects originally assigned to Menemsha two-fold. Because of our performance and proven track record, Menemsha ultimately became responsible for majority of the national program.

HIGHLIGHTS

- Provided Turnkey Services—Survey, Architecture, Construction, and Management
- Unit Price Take-offs Based on 3D Designs
- Accelerated Permitting and Construction
- Multiple Party Involvement and Access through OPM System
- Program Completion Ahead of Schedule